

## CHARACTER ELEMENT FIRE

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### **Think about fire:**

- Colorful
- Warm
- Attention-getting
- Bold
- Illuminates
- Purifies
- It clears the clutter, burning out the underbrush and allowing new growth.
- Moves fast & forward
- Protects
- Shoots sparks
- Mesmerizing
- Devastates when out of control by destroying everything, no matter how valuable.
- Creates toxic smoke
- It consumes everything in its flames
- It burns & scars.
- Sucks the oxygen out of the room

### **Strengths of people who have a fire-dominant personality:**

- Warm, inviting, and hospitable.
- They tell colorful stories.
- Both draw and are the center of attention.
- They are brave risk-takers.
- They feel the need to enlighten others by explaining or instructing—even lecturing.
- They are visionaries who clear paths for others.
- They are leaders
- They are direct, decisive, and quick thinkers, which is excellent in case of an emergency.

### **Challenges of people who have a fire-dominant personality:**

- They are blunt. They say out loud what others are thinking.
- Sets the temperature and mood of the room, good or bad.
- Can dominate, suck the oxygen out of conversations or meetings
- They are delegators and use the talents of others to accomplish goals
- Can be self-involved & manipulative

### **The relationship needs of this personality element is to:**

- Give direct answers
- Get to the point
- Move quickly to the bottom line
- Give options
- Don't contradict. Let some time pass before discussing an opposing opinion.

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