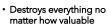


FIRE • Warm Protects Bold Purifies forward

- Colorful
- Attention Getting
- Shoots Sparks
- Mesmerizing

- Illuminates
- Moves fast &

1



- · Creates toxic smoke
- · Burns and scars
- Consumes
- Uses up oxygen
- · Increases Carbon Dioxide

3



PEOPLE WITH A FIRE-DOMINATE PERSONALITY TEND TO:

#### STRENGTHS

- Be warm, inviting, & hospitable
- Charismatic
- · Often the center of attention
- Visionary

2

- Enlightening
- Risk takers, brave
- Bold
- Sociable
- Colorful
- Leaders

4

 Delegators Energetic & Expressive

#### CHALLENGES

- Tend to be too blunt
- Sets the mood
   Tends to dominate, sucks the oxygen
- out of the room
- Can be consuming in relationships Can be self-involved & manipulative

# Relationship needs of this element

- Direct Answers
- Get to the point Move quickly to the bottom line
- Give options
  Don't contradict. (Let some time pass
  before discussing an opposing
  opinion)





- Nurturing
- Creative
- Foundational
- Orderly (seasons)
- Diverse
- Shelters
- Spinning (gravitational pull)
- Contains Riches

Builds up pressure and explodes

- Molten Rock spews and flows down the mountain destroying everything in its path
- · Has faults that suddenly slide over each other causing earthquakes
- Earthquakes cause destruction and tsunamis



Out of Balance

5 6

1

# PEOPLE WITH AN EARTH-DOMINATE PERSONALITY TEND TO:

#### STRENGTHS

- Grounded
- Practical
- Focused
- Organized
- Disciplined
- Creative
- Protective
- Supportive
- Perfectionist
- Humble (not recognizing the talents within)
- CHALLENGES · Can be absent minded

  - Perfectionist Overly Introspective
  - **Buries Stress**
  - · It takes a while for them to trust people.

#### Relationship needs of this element

- Accuracy & Structure
- No Chit Chat
- Schedule & Rules
- To analyze EVERYTHING
- Minimize risks (not risk takers)
- Specifics (facts, figures, data)



AIR / WIND

- Creates Energy Communicates

• Scatters Seeds

- Musical
- Playful
- Touches
- **Transports**
- Expands Incorporates
- Uplifting





7

 Can be destructive (tornados, dust storms, hurricanes, straight-line winds)

• Can be unpredictable (directions can change from all sides)



Out of Balance

# PEOPLE WITH AN AIR-DOMINATE PERSONALITY TEND TO:

- Be kind, friendly, fun
- · Motivators, encouragers
- Including, bringing people together, interested in people
- Be optimistic
- Excellent communicators
- Great "starters"
- · Big idea people
- · Volunteer for everything

#### CHALLENGES

- Disorganized, forgetful
- Finishing what they start
- Over commits
- Over the top trying to get attention
- Be terrible time managers.

#### Relationship needs of this element

- · Attention from others
- Fun, excitement, change
- Interaction with people Help finishing what they start
- Affirmation

9

10

# **WATER**



In Balance

- Reflective
- Cleansing
- Refreshing
- Flowing
- Deep
- Transparent
- Supports heavy loads
- Self-settling
- Conforming
- Connects
- Seeks lowest place

- Easily contaminated
- · Floods over banks
- Erodes
- Rusts
- · Can hid hazards under the surface
- Can pull you away from safety in a riptide or a strong current
- Hypothermia
- Suffocating



12

11

# PEOPLE WITH A WATER-DOMINATE PERSONALITY TEND TO:

#### STRENGTHS

- Be deep thinkers
- Reflect, meditate
- Be good listeners
- Be supportive
- $\bullet$  Be able to conform in any group  $\,\bullet\,$
- · Connect with other people
- Settle themselves
- Find the easy way
- Seek peace
- Be compassionate

- CHALLENGES
  - Rather stay in the background Appear without an opinionBe stubborn (eroding)

  - Pick up the bad habits of those who they spend the most time.
  - Will emotionally freeze or disappear in a stressful situation

### Relationship needs of this element

- Stability & compassion
- Soft voice tones in communication
- Others to share their feelings
- **Boundaries**

13 14



# THE ADVANTAGES TO USING NATURE'S ELEMENTS TO SHARPEN OUR CHARACTERS

THEY GIVE US THE FRAMEWORK OF HOW CHARACTERS WILL:

- THINK (Internalization)
- SPEAK (dialogue)
- RESPOND/REACT
  - Body Language
     Facial Expression
- Aaaaannndddd...

15 16





Linda Apple Writing from the Soul ~ Speaking from the Heart INSTON www.lindaapple.com linda@lindaapple.com

17 18